Five considerations when constructing your world class African network

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- 1. You need to think like a utility to scale.
- 2. You will find it difficult to scale if you are not standards based.
- 3. You should be thinking of rapid deployment design and technologies.
- 4. In Africa a low skill requirement is a necessity.
- 5. Can I maintain this network properly while live?





Do you think like a utility

- A utility is an organization that maintains infrastructure for a public service.
- A fibre utility organization may or may not provide a service using that infrastructure.
- A fibre utility normally allows many organizations to provide a range of services for benefit of private and public consumers.





Do you think like a service providor

- A utility is a completely different model and way of thinking from that of a traditional communications service providor who normally owns the infrastructure, operates the network and provides the services thereon.
- A typical telecoms service providor is only interested in the telecoms, entertainment/media and internet/web services, and often only specializes in a single service in the ultra competitive global market place.
- A good test to see if a mature service providor has changed thinking is to test if they can distinguish and separate the asset from the service.



Do you think like a utility

- Service examples include FTTH operators, security companies, other public utilities for meter reading service like power, water and gas.
- The infrastructure must be all encompassing it must cover the entire spatial development framework of a local authority.





Standards based?

- Type 1 − A standard way
- In complex environments at scale we need simplicity.
- We create simplicity by always doing things a standard way.
- Have you developed your own standard way?





Standards based?

- Type 2 Global standards based systems
- When we discuss standard we must be specific.
- Is it a materials standard, a manufacturing standard, a test standard, a network standard, or even a standards body?
- If I am standards based I am not locked into a vendor of material or product or solution.
- The value of my asset is enhanced





Rapid Deployment

- Lets be clear the sooner the service providor can provide a service to a consumer, the sooner your infrastructure investment works for you.
- Design GIS tools, pre-connectorised
- Deployment micro-trench, one/two duct type
- Supply chain minimal componentry, minimal suppliers.
- Home drop done by electrician/any reasonable artisan





- Fibre Mapping GIS based documentation
- Preconnectorised splice at convergence only
- Homedrop electrician, self install
- Field based low cost offline smart phones capture asset correctly





- Re-entrable enclosures
- Cross patching in CO eliminates field technician error
- Re-entrable Patch panels
- Preconnectorised module at home drop interface





- Fibre Mapping software will help you to standardize your design, product, supply chain, deployment and assett management
- Go pre-connetorised for rapid deployment, low skill and live maintenance asset
- Think like a utility to maximise your infrastructure investment

