



“Envisioning Smart and Safe Cities and Buildings Future: 2020 and Beyond”

Steve Surfaro – Security Industry Association – Phoenix, Arizona

Limor Schafman – Telecommunications Industry Association – Arlington, Virginia

Jack Hanagriff – City of Houston – Public Safety Office and Homeland Security – Houston



2018 BICSI Fall Conference & Exhibition



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Introductions



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From a recent study...

“HEAVY CONSTRUCTION IN CITIES CAN RESULT IN DRIVERS SPENDING MORE THAN 70 HOURS PER YEAR IN GRIDLOCK”

“CITIES SUFFERING FROM HIGH RATES OF VIOLENT CRIME ARE STATISTICALLY LIKELY TO IMPACT THE MAJORITY OF THE POPULATION”

“HOSPITAL OVERCROWDING IN CITIES CAN RESULT IN PATIENTS WAITING LONGER THAN FOUR HOURS FOR A BED”

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Houston – Super Bowl LIVE



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Las Vegas – Innovation District



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FALL CONFERENCE &
EXHIBITION 2018
San Antonio, Texas
September 11, 2018



Telecommunications
Industry
Association

**DELIVERING
CONNECTIVITY**
EMPOWERING INNOVATION

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400+

ICT manufacturers and suppliers,
network operators and service
enablers, distributors and
system integrators

3,609

Standards Developed

9

Standards Engineering Committees

US technical position for the international
committee to support 5 technologies
through "US Technical Advisory Groups" (13
groups total /TAGs covering 5 technologies)

TIA by the Numbers

~2M

Workers Employed
Worldwide

107

Working Groups

2,500

Individuals Engaged
Across Communities

\$3T

Contributed to the
World Economy by
TIA Members

70%

of TIA Member
Companies are Small-to-
Medium Size Businesses
with <\$20 Million in
Revenue

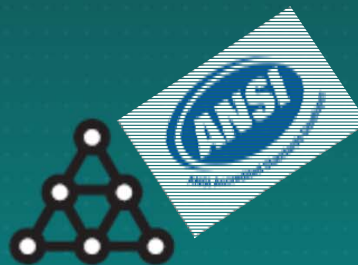
Convening and Enabling Communities of Interest

At TIA we bring together and facilitate numerous communities of interest within **four key verticals**: Technology, Standards, Government Affairs and Business Performance.

Within these many communities, TIA advances strategic **programs**, **products** and **services** to tackle unique challenges the ICT industry faces. The solutions these communities drive provide tangible value to our members that enhance their bottom line.



Technology



Standards



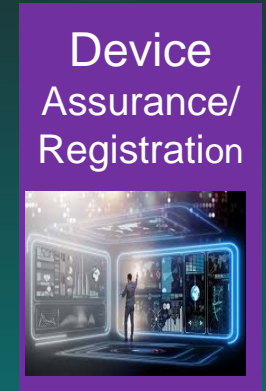
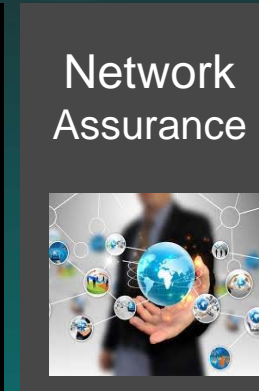
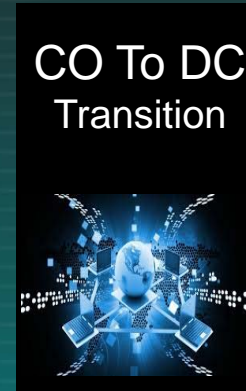
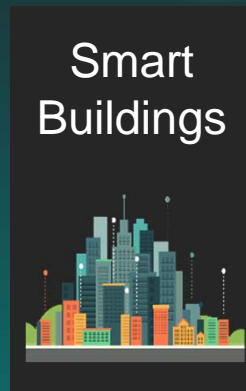
Government Affairs



Business Performance



TIA's Programs Roadmap



Core Competency: **Network Infrastructure, Connectivity, Quality**



- **TR-8** | Mobile and Personal Private Radio Standards
- **TR-14** | Structural Standards for Communication
- **TR-34** | Satellite Equipment & Systems
- **TR-41** | Performance and Accessibility Communications
- **TR-42** | Telecommunications Cabling Systems
- **TR-45** | Mobile and Point-to-Point Communications Stds
- **TR-48** | Vehicular Telematics
- **TR-50** | M2M - Smart Device Communications
- **TR-51** | Smart Utility Networks

Definition Benchmark
TL9000 QM
QF / TIA Tools
Assurance
Certification
Registration
Sustainability





Smart Buildings Program

Limor Schafman, Director

Why Do We Care About Smart Buildings?

Market Growth!

USD \$5.71 Billion in 2016
to USD \$31.74 Billion by 2022

70% of World Population Living in Urban
Environment by 2050

(with a population growth from 7.6B to nearly 10B; US already 80%)

Monthly mobile data usage will surge
to 98.34 GB/SIM by 2025 (from 13GB/SIM today)

Conceptualizations for Smart Buildings

Digitization



is Everywhere

From Physical



To Virtual

Flexible Agile

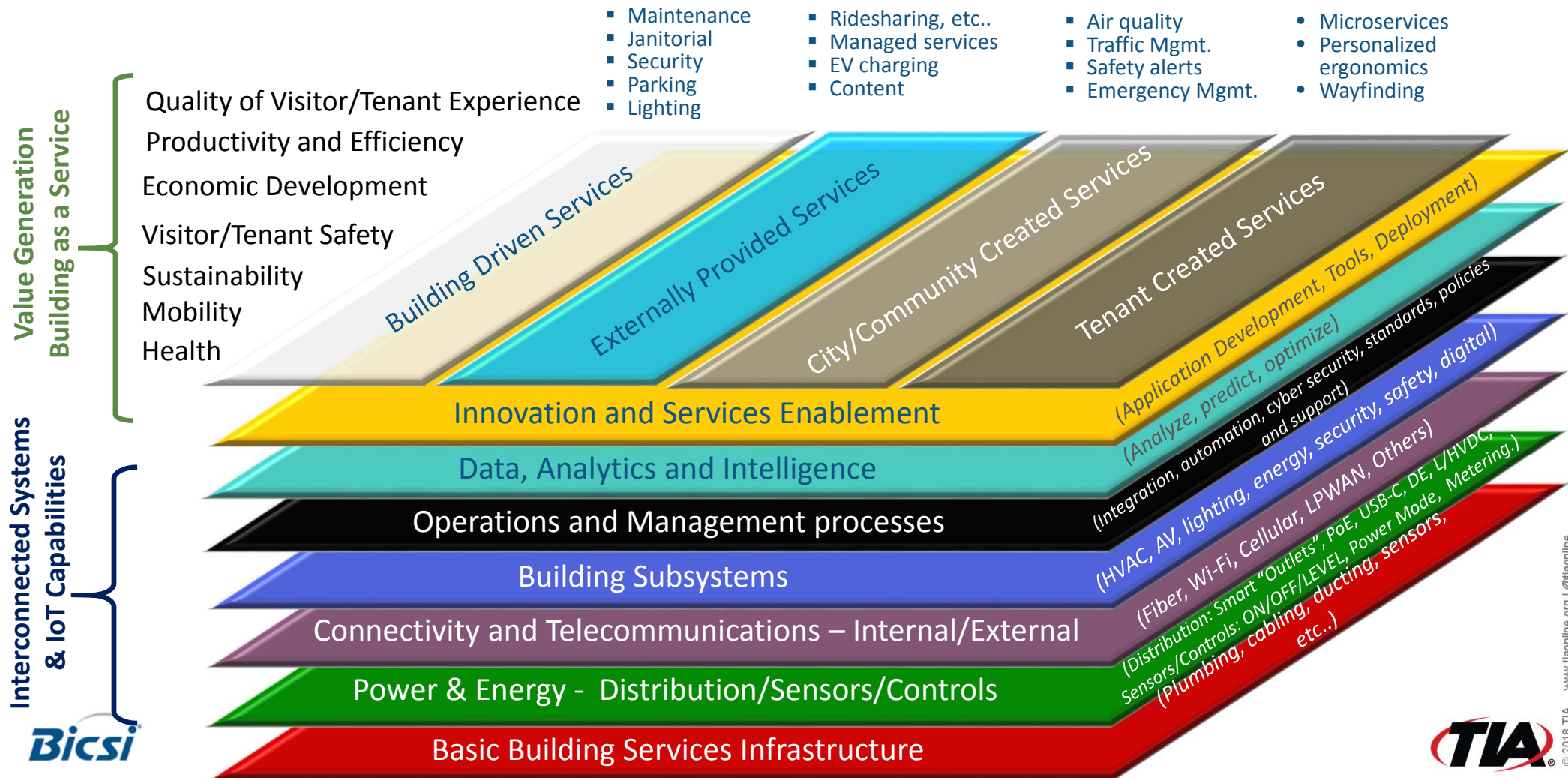


Malleable

Building as a Service

New Services
New Applications
New Business Models

Smart Building Integrated Ecosystem



Basic Building Infrastructure



IoT stack



Basic Building Services Infrastructure

(plumbing, cabling, ducting, sensors, etc..)



POWER & ENERGY –Distribution & MGT



IoT stack



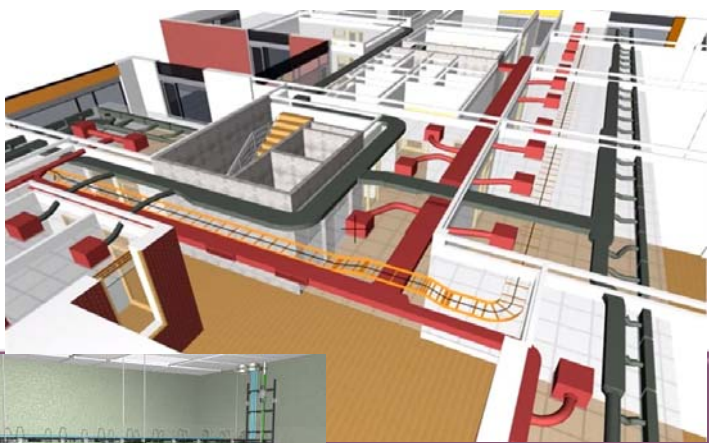
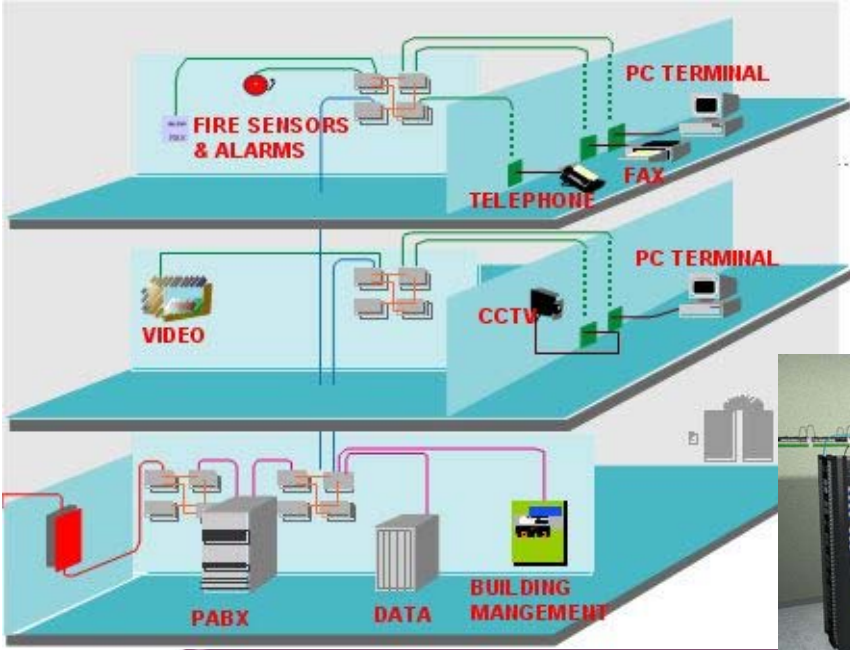
Power & Energy - Distribution/Sensors/Controls

Basic Building Services Infrastructure

(Distribution: Smart "Outlets", PoE, USB-C, DE, L/HVDC, Sensors/Controls: ON/OFF/LEVEL, Power Mode, Metering.)
(plumbing, cabling, ducting, sensors, etc..)



Connectivity & Telecommunications



Connectivity and Telecommunications – Internal/External

Power & Energy - Distribution/Sensors/Controls

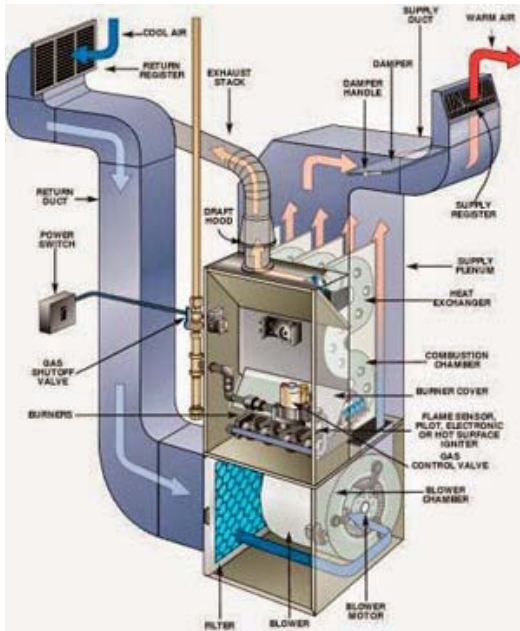
Basic Building Services Infrastructure

(Fiber, Wi-Fi, Cellular, LPWAN, Others)
 (Distribution: Smart "Outlets", PoE, USB-C, DE, L/HVDC,
 Sensors/Controls: ON/OFF/LEVEL, Power Mode, Metering.)
 (plumbing, cabling, ducting, sensors,
 etc..)

IoT stack



Building Subsystems



IoT stack



Building Subsystems

Connectivity and Telecommunications – Internal/External

Power & Energy - Distribution/Sensors/Controls

Basic Building Services Infrastructure

(HVAC, AV, lighting, energy, security, safety, digital)
 (Fiber, Wi-Fi, Cellular, LPWAN, Others)
 (Distribution: Smart "Outlets", PoE, USB-C, DE, L/HVDC,
 Sensors/Controls: ON/OFF/LEVEL, Power Mode, Metering.)
 (plumbing, cabling, ducting, sensors, etc..)



Building Operations and Management



IoT stack



Operations and Management processes

Building Subsystems

Connectivity and Telecommunications – Internal/External

Power & Energy - Distribution/Sensors/Controls

Basic Building Services Infrastructure

(Integration, automation, cyber security, standards, policies and support)

(HVAC, AV, lighting, energy, security, safety, digital)

(Fiber, Wi-Fi, Cellular, LPWAN, Others)

(Distribution: Smart "Outlets", PoE, USB-C, DE, L/HVDC, Sensors/Controls: ON/OFF/LEVEL, Power Mode, Metering.)

(Plumbing, cabling, ducting, sensors, etc..)



Data, Analytics, Intelligence



IoT stack



Data, Analytics and Intelligence

Operations and Management processes

Building Subsystems

Connectivity and Telecommunications – Internal/External

Power & Energy - Distribution/Sensors/Controls

Basic Building Services Infrastructure

(Analyze, predict, optimize)
(Integration, automation, cyber security, standards, policies and support)

(Fiber, Wi-Fi, Cellular, LPWAN, Others)
(Distribution: Smart "Outlets", PoE, USB-C, DE, L/HVDC, Sensors/Controls: ON/OFF/LEVEL, Power Mode, Metering.)
(plumbing, cabling, ducting, sensors, etc..)



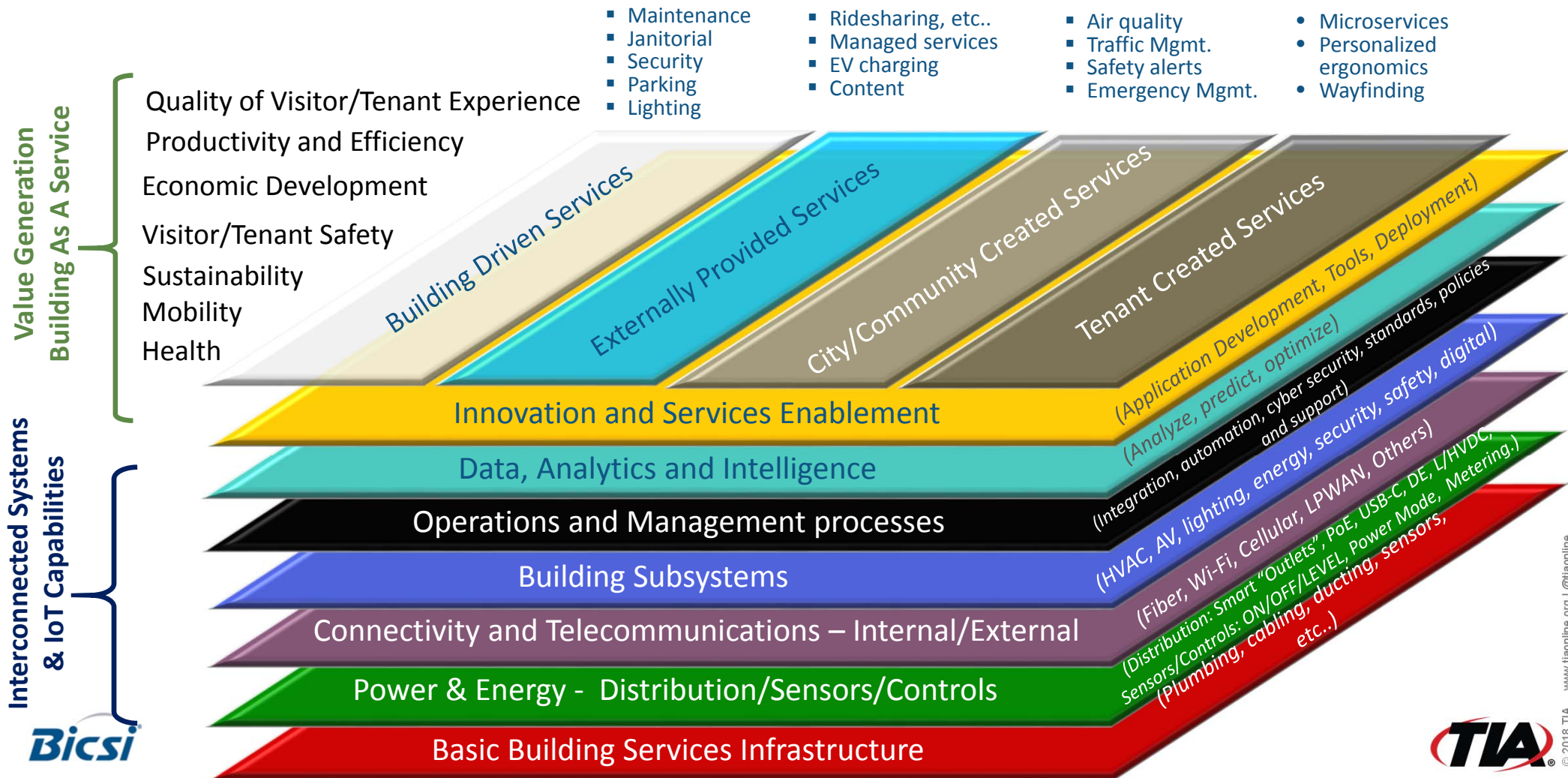
Innovation and Services



IoT stack



Smart Building Integrated Ecosystem



Redefining Smart Buildings as Next Gen IoT Ready

Ensuring that buildings offer valued services while being
Secure, Safe, Sustainable, Reliable, Resilient

- **Building Network**
 - IP, Wireless, Networking, Connectivity, Voice, Video, Data, Safety, Security
- **Connected Assets & Components**
 - Sensors, Beacons, Meters, Devices, Smart Devices, BMS, RFID, M2M, Asset Management
- **Operational, Private, Secure Data Lakes and Intelligence**
- **Serving Building Operators**
 - Integrated, data rich systems and applications that Optimize Operations
- **Serving Tenants and Use Cases**
 - Personal, identifiable. Serving their space, performance, and activity needs.
- **Revenue Opportunities**
 - All stakeholders in this ecosystem receive value and see a positive bottom line

Smart Buildings Collaboration

Key 2018 Activities:

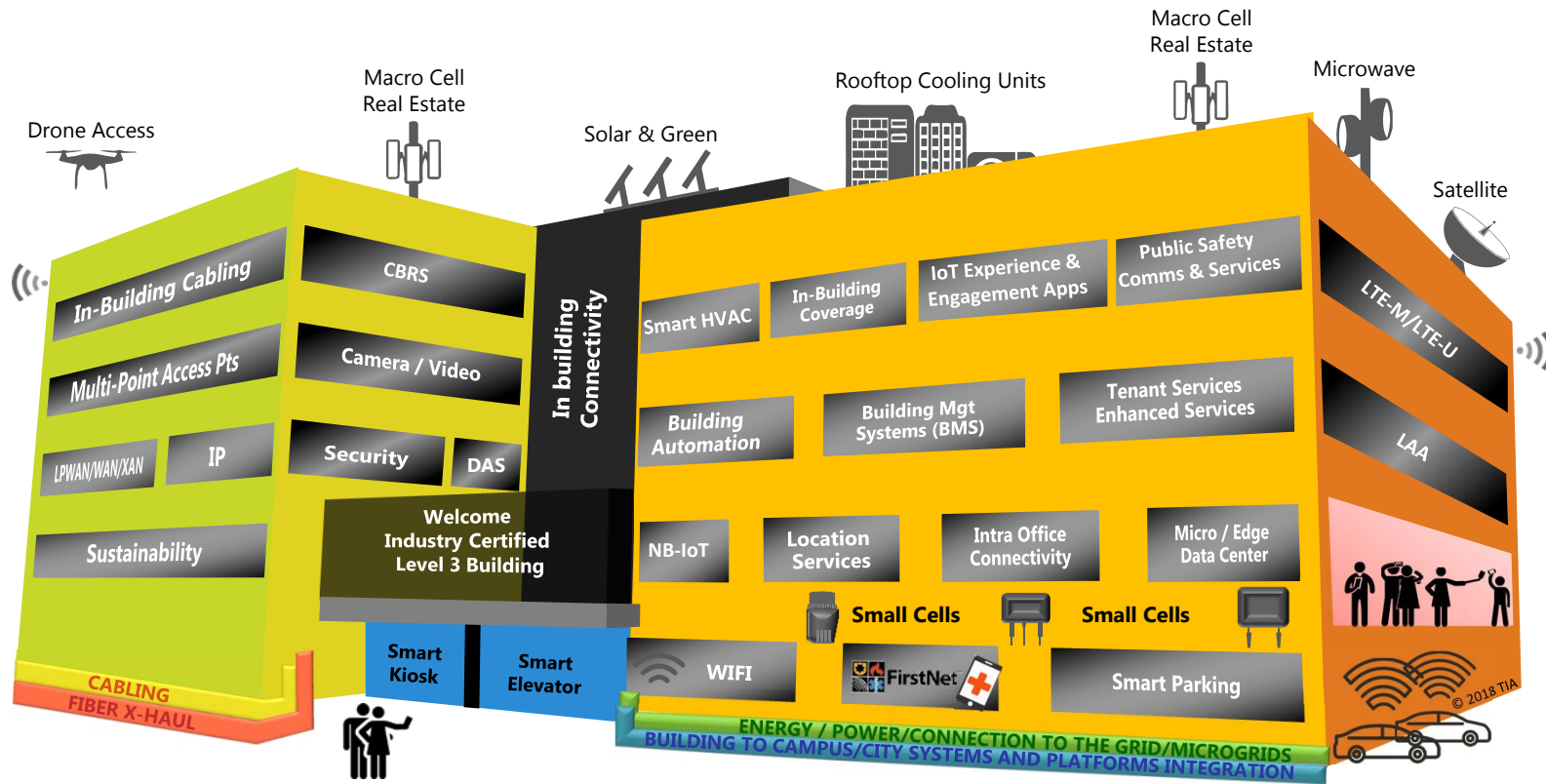
- Development of **Reference Architecture, Assessment & Certification** for Smart Buildings
- Movement towards **training, auditing, and certification partnerships**
- Small Cell Forum joint **Guide Document on Making Buildings Small Cell Ready**
- CABA, NAA, & Safer Buildings Coalition for **cross-industry collaboration**
- MOUs with other Alliances on **shared technology**
- **GCTC Action Cluster Group**
 - US Ignite, NIST, GSA on Smart Buildings to Smart Cities
- oneM2M – potential **IoT & cybersecurity**



Smart Buildings Community

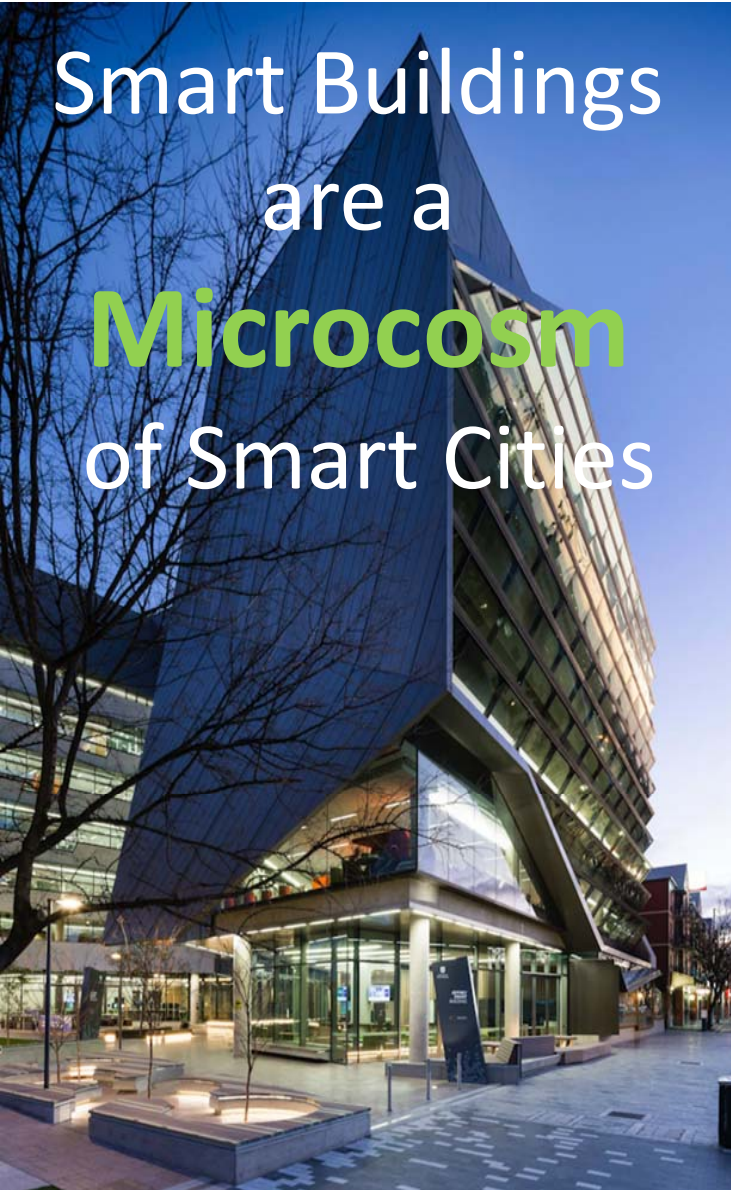


Smart Building As Connected Asset





Smart Buildings
are a
Microcosm
of Smart Cities



Smart Campus



Smart Neighborhood



Smart City



It Takes A Collaborative Community
to Execute on the Vision

Thank you!

For more information, contact:

Limor Schafman, Director, Smart Buildings Program, TIA LSchafman@TIAonline.org





Q & A



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What use cases do you believe are the most valued by Smart-City Managers & good opportunities for BICSI members in the US and globally?



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What use cases do you believe
are the most valued by
Public/Private Partnerships &
good Smart-City opportunities in
Downtown Houston and the rest
of the City/State?

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A vibrant, futuristic cityscape with glowing skyscrapers and people in the foreground. The scene is set against a bright, hazy sky, suggesting a sunrise or sunset. The buildings are illuminated with various colors, including green, blue, and red. In the foreground, several people are visible, some looking towards the camera. The overall atmosphere is one of a modern, advanced urban environment.


What are the biggest challenges in the US? How have cities like Singapore, London, Berlin, Dubai overcome them?



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What are the biggest challenges to cities in Texas? What partners (infrastructure, safety/security etc.) have been most successful in overcoming them?

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