

The Road to 5G

Supportive or Disruptive to Broadband Fibre Access?

Andre Hoffmann MBA FSAIEE MIEEE
Fibre To The Home Council

19 April 2018





5G





VIABILITY

**GUARANTEED
SUCCESS!**

EXCELLENT

VERY GOOD

GOOD

FAIR





1. Retail price of services across the two platforms.
2. Availability of broadband mediums to the delivery point.
3. Transient or fixed nature of the consumer market.
4. Demand of ultra-high definition and low-latency applications (e.g. 8k-Video and Gaming, VR/AR).
5. Quality of Service (QoS) factors.

The Case for FIBRE

STRENGTHS	WEAKNESSES
1. Long lifespan.	1. High cost of 'last-mile' installation
2. Low latency.	2. Physical vulnerability of infrastructure
3. High bandwidth capacity.	3. Repair time can be long and cost can be high.
4. Easy to upgrade.	4. Regulatory issues i.r.o rights of way and access to property
5. Good Quality of Service.	5. Access to ducts (in property)
6. Immune to lightning damage (excluding the power connection)	6. Operator reluctance to share infrastructure
OPPORTUNITIES	THREATS
1. Low fibre penetration	1. Substitute products (5G / Satellite systems).
2. Delays in allocation of spectrum will buy time for fibre	2. No national building standards for duct and fibre reticulation
3. Streaming 4k / 8k Video and virtual reality gaming.	3. Duplication of infrastructure diminishing business case viability
4. Smart Homes / Cities / IoT /	
5. 5G will require fibre to be brought into the building	

Technology Drivers for Fibre



NG-PON2
FORUM

SDN
+
NFV



The case against fibre

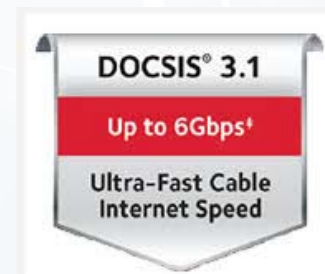
HARDWIRED →



WE
Wayleave & Permits



Substitutes For Fibre





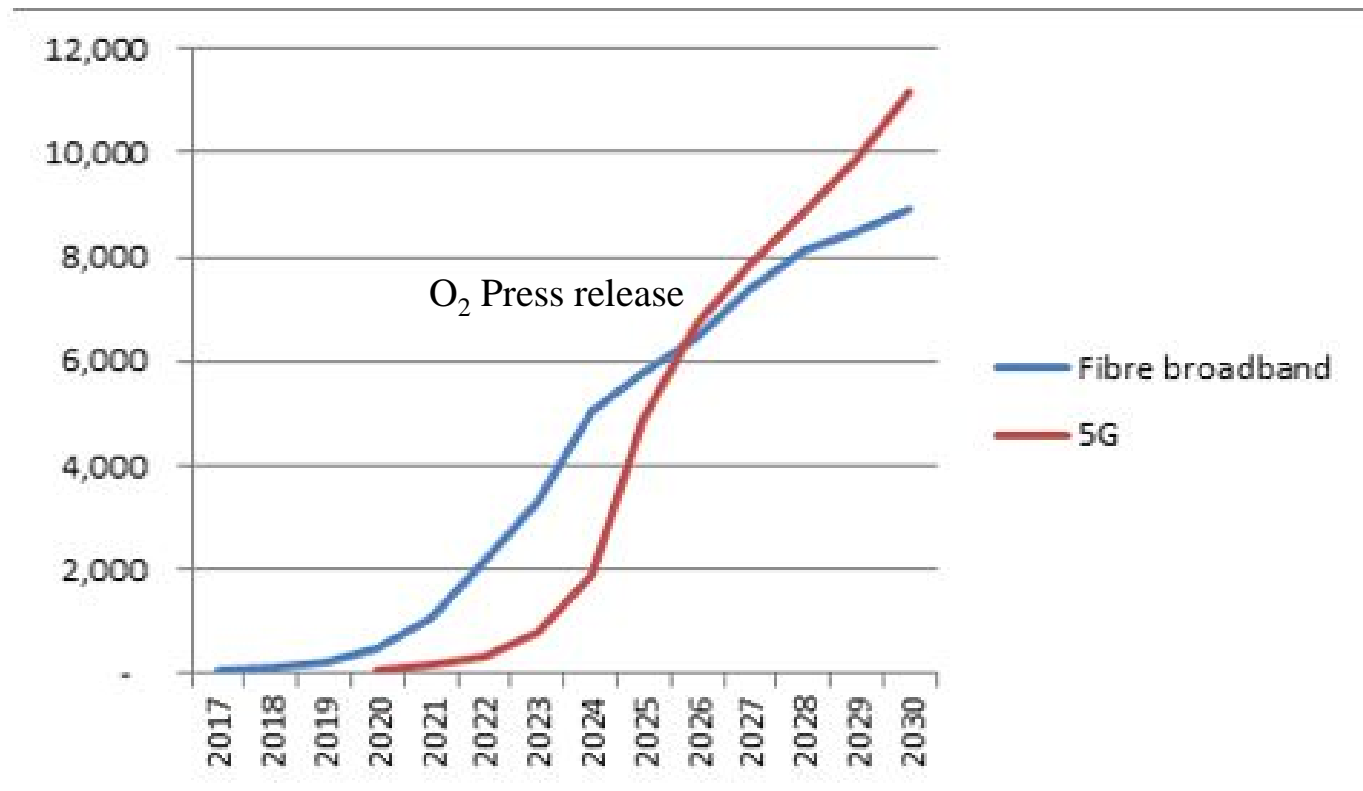
5G

The Case for 5G

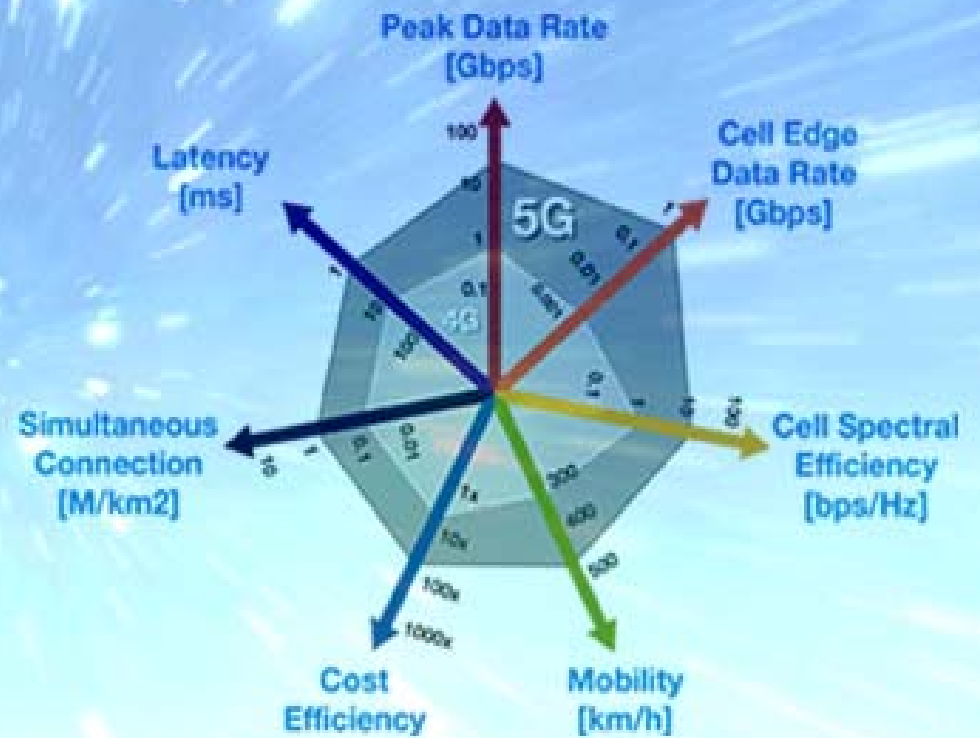
STRENGTHS	WEAKNESS
1. No access required, quick to fulfil a service. (unless base-station is in or on the building).	1. Commercial mass market viability (10 to 15 years away)
2. Quick repair time (depending on what is wrong)	2. No mass-market achievable without device standards
3. Ability to support peak rates quickly.	3. Cost to repair equipment, including stockholding
4. Low Latency (lower than fibre)	4. QoS Challenges
	5. Cost of equipment
	6. Cost of spectrum
	7. Environmental effects causing path loss
	8. Cost of smart devices
	9. Viability in low density environments
	10. Requires synchronisation
OPPORTUNITIES	THREATS
1. Smart homes / Cities / IoT	1. Regulatory inefficiency - delayed access to spectrum
	2. Fibre enabled Wi-Fi offload (more Wi-Fi devices available)
	3. Bio-effect of radio (micro) waves (perceived or real) will create some resistance

Telefonica - O₂ Press release

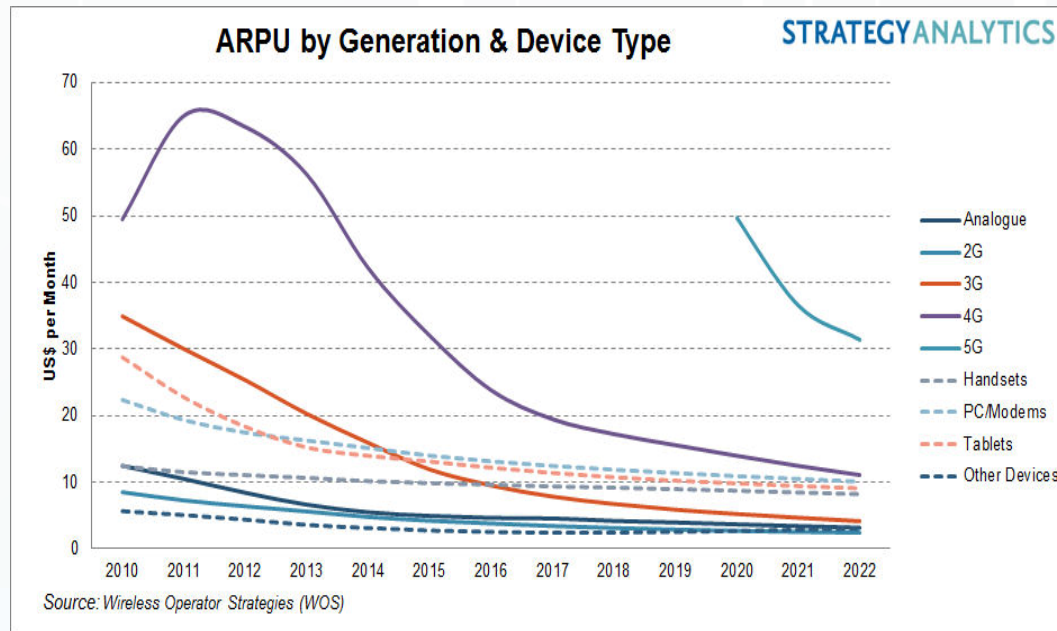
Gross Value Added
(economic impact, £ millions)



5G VISION



The case against 5G



1. Revenue opportunity
2. Spectrum cost
3. mm Wave Coverage
4. Cost of rollout
5. Household density

Conclusion



Choice

FIBRE TO THE HOME

